



# Team Excellence

*Leading for Excellence program series*

**Team Excellence** is a highly participative and interactive program designed to align your team to common values and goals and impart a powerful sense of shared purpose. As a fully engaged and cohesive unit, your team will combine talents and skills to achieve new levels of performance.

### Three Phases to Team Excellence

Eitan Sharir's *Team Excellence* program uses new insights and leading-edge approaches to align individual and group values toward achieving organizational goals. Through innovative team-building and motivational techniques, all employees from junior staff to the executive team will learn how to achieve higher levels of performance both individually and collectively.

With a new mindset of trust and respect in place, team members will realize that they can achieve more success both individually and collectively — by working together as a cohesive unit. They will see higher levels of performance organization-wide, and ultimately, a significant impact on bottom-line results.

**“The program acted as a bonding agent that helped several hundred employees come together in terms of their colleague relationships, their personal development and their overall engagement.”**

Barry Meckler, President and CEO - Interior Savings Credit Union

#### Phase 1: Mindset of Excellence - *Building a Team Mindset*

To achieve *Team Excellence*, a mindset of excellence must first be established. This mindset will align individual and group values and develop a powerful sense of shared purpose.

#### Phase 2: Strategies for Excellence - *Creating a Cohesive Team*

With your new organizational mindset of excellence in place, your teams and groups are now ready to focus on their individual talents, and how these talents can be combined to create a powerful, cohesive team.

#### Phase 3: Sustaining Excellence - *Coaching for Team Success*

Once your teams have the right mindset and new environment of trust and respect in place, you need to equip your managers with the essential coaching and mentoring skills needed to sustain results over the long-term.



### Results you can expect from Eitan Sharir's *Team Excellence* program:

- Self-motivated team members.
- A powerful sense of shared purpose.
- Team members working together towards a common goal.
- Higher levels of trust and cooperation.
- Productive, high performance teams.

*“Eitan facilitated a two day session on team effectiveness for my team. He helped each session participant to learn more about themselves and those that they work with. We plan to work with Eitan again because we believe he can be an asset to the continuing development of our team.”*

Craig Foster  
VP, Human Resources  
Mark's Work Warehouse





Eitan Sharir

### About the *Leading for Excellence* Program Series

The *Leading for Excellence* program series is an intensive series of corporate training programs proven to deliver unprecedented levels of performance, productivity and bottom-line returns. Align every employee with your organizational vision, inspire teams to work toward common goals of performance excellence, and sustain this excellence over the long term. Choose the *Leading for Excellence* programs that will best move your organization forward:

- Culture of Excellence
- Leadership Excellence
- Sales Excellence
- Service Excellence
- Team Excellence

### About Eitan Sharir and Dynamic Achievement Group

Eitan Sharir is a business advisor, corporate culture and leadership coach, accomplished keynote speaker and founder of Dynamic Achievement Group, an organization committed to corporate leadership excellence. Eitan holds a Bachelor of Commerce degree with a double major in business economics and economics, and a post-graduate commerce degree in general management and international marketing. He has also reached the Masters level in Neuro Linguistic Programming, specializing in training and core transformation.

For the past 15 years, Eitan has helped some of the world's leading organizations achieve profound results through his uniquely effective programs.

Sheraton • London Drugs • Coca-Cola • Interior Savings  
Mercedes-Benz • Colgate-Palmolive • AVIS • Scotiabank  
PCL • TELUS • Coast Hotels • Corix • Mainroad Group

### Schedule a Complimentary Review Session Today

Schedule a complimentary one-on-one review session today to discuss your specific objectives and find out from Eitan what highly successful organizations are doing to maximize value from their training and development programs. Call 604-926-6465 or email [eitan@eitansharir.com](mailto:eitan@eitansharir.com).

### How is *Leading for Excellence* Different?

To succeed, your corporate training programs have to be about more than just learning performance skills:

- > The right mindset is required to properly prepare your teams to learn performance skills.
- > This mindset and skills learned need to be sustained to ensure employees don't revert back to old habits.

*"Eitan has provided our group with one of the most unique messages we have ever been exposed to. His energy and ability to captivate the room is outstanding."*

Candy Hodson  
Director, Regional Sales and Development  
Metro Valley Newspapers - Black  
Community Newspaper Group



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## LEADING FOR EXCELLENCE PROGRAM SERIES

Culture of Excellence • Leadership Excellence • Sales Excellence • Service Excellence • Team Excellence