



Leadership Excellence

Leading for Excellence program series

Leadership Excellence is an intensive and fully integrated program for achieving tangible and measurable results customized to your organizational objectives. Learn what top leaders are doing to effect real change, improve performance and move their teams forward. Apply these lessons to solve your specific challenges and achieve desired results.

Program Overview

No doubt you've attended leadership or coaching seminars and left thinking, "That was great information, but how do I apply this in real life?" It's important to define key leadership or coaching characteristics at a high level, but what executives, managers and team leaders really need are practical, pragmatic steps they can take away and implement right now to inspire change, increase productivity and improve performance in their organization.

Eitan Sharir's outcomes-based *Leadership Excellence* program will identify your specific needs and objectives and enable you to produce real, tangible results the moment you return to your organization.

Three Phases to Leadership Excellence

Each customized *Leadership Excellence* program incorporates three core phases that will enable your leaders to develop the right mindset and skills to both achieve and sustain success:

Phase 1: Mindset of Excellence - *Establishing the Right Leadership Mindset*

Each member of your leadership team will experience a transformational shift in method and behavior, resulting in more focused attention and a change in self-perception from "manager" to "inspirational leader and coach". This new mindset will form the right base on which to build effective leadership and coaching skills.

Phase 2: Strategies for Excellence - *Performance Leadership*

Learn the strategies and skills that top leaders apply and learn how to model them in practice. Topics include:

- How to inspire, motivate and engage your team
- Align your team to live your organization's values every day
- Lead your teams to higher performance

Phase 3: Sustaining Excellence - *Coaching for Ongoing Organizational Performance*

Once your leadership team has the right mindset and performance skills in place, you need to equip them with the essential coaching and mentoring skills needed to sustain results over the long-term. Leaders will gain a renewed focus and energy that will enable them to inspire their teams to achieve unprecedented results. Topics include:

- Five situational coaching models to keep your team on track
- Aligning staff with your organizational values and vision
- Coaching your team to meet and exceed organizational goals.

Who Should Take this Program?

Whether you're an executive, manager or team leader, *Leadership Excellence* will help you motivate your team, increase productivity and take your organization to the next level.



Results you can expect from Eitan Sharir's *Leadership Excellence* program:

- Accelerated team performance and improved, measurable results.
- More productive relationships between leaders and staff.
- Increased job satisfaction, organizational commitment and retention.
- Less conflict and better teamwork.

"Real world issues require real time solutions. Eitan's value set, business ethic and follow through is what sets him apart."

Liz McNally
Manager, Training and Development
London Drugs





About the *Leading for Excellence Program Series*

The Leading for Excellence program series is an intensive series of corporate training programs proven to deliver unprecedented levels of performance, productivity and bottom-line returns. Align every employee with your organizational vision, inspire teams to work toward common goals of performance excellence, and sustain this excellence over the long term. Choose the *Leading for Excellence* programs that will best move your organization forward:

- Culture of Excellence
- Leadership Excellence
- Sales Excellence
- Service Excellence
- Team Excellence

About Eitan Sharir and Dynamic Achievement Group

Eitan Sharir is a business advisor, corporate culture and leadership coach, accomplished keynote speaker and founder of Dynamic Achievement Group, an organization committed to corporate leadership excellence. Eitan holds a Bachelor of Commerce degree with a double major in business economics and economics, and a post-graduate commerce degree in general management and international marketing. He has also reached the Masters level in Neuro Linguistic Programming, specializing in training and core transformation.

For the past 15 years, Eitan has helped some of the world’s leading organizations achieve profound results through his uniquely effective programs.

Sheraton • London Drugs • Coca-Cola • Interior Savings
Mercedes-Benz • Colgate-Palmolive • AVIS • Scotiabank
PCL • TELUS • Coast Hotels • Corix • Mainroad Group

Schedule a Complimentary Review Session Today

Schedule a complimentary one-on-one review session today to discuss your specific objectives and find out from Eitan what highly successful organizations are doing to maximize value from their training and development programs. Call 604-926-6465 or email eitan@eitansharir.com.

How is *Leading for Excellence* Different?

To succeed, your corporate training programs have to be about more than just learning performance skills:

- > The right mindset is required to properly prepare your teams to learn performance skills.
- > This mindset and skills learned need to be sustained to ensure employees don’t revert back to old habits.

“The Dynamic Achievement team has been invaluable in working with our leaders to help each of them become aware of their individual leadership styles and the impact that each of them has on the culture of our organization. The feedback has been outstanding and has helped our managers develop a greater understanding of the importance of their roles in building a high-performance culture at TELUS Sourcing Solutions.”

José R. Dino
Vice President, TELUS Sourcing Solutions



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